

Application: Client Relations Employee

Olst, 24 June 2024

Dear Sir, dear Madam,

I am a dynamic and proactive business relationship professional with sales in my DNA and I have a successful track in securing commitments from (semi) institutional investors in funds as well as in (direct) private market investments. For this reason, I am convinced that I would be the right fit for your open position as "Client Relations Employee".

For the last 4 years I have been working as a Managing Director Origination for a Swiss based Life Science investment firm which is focussed to direct private market investment opportunities in the life science sector. In this position I am responsible for the sourcing of sophisticated co-investors as well as the business relationship with them.

Thanks to my more than 20 years of experience in dealing with sophisticated investors, I have access to a compelling client- and contact network, mainly consisting of decisionmakers with Swiss and European based (single) family offices and other qualified investors. All clients in my network are actively investing in direct private market investment opportunities.

I have an ability to generate business and to build and maintain long term and rewarding relationships at the highest client level.

In addition, I have good industry and financial markets knowledge and have in-depth know-how of private equity, venture capital and private credit.

My communication- and presentation skills in English, German and Dutch are excellent and my consultative sales approach is direct, diplomatic, extremely proactive, systematic and always as efficient as possible.

With my high degree of personal responsibility, my entrepreneurial mindset and my drive to succeed, I would be delighted to be part of your already highly successful team and I am convinced that I can add further value by managing and growing your client base successfully.

I would be very pleased to tell you more about myself in an introductory call or meeting and look forward to hearing from you soon.

With kind regards,

Eric Verkerk